





9-13 October 2023 CTICC2, Cape Town, South Africa

2023 AGENDA



AFRICA OIL WEEK To

PLENARY PROGRAMME 2023

Maximising Africa's Natural Resources in the Global Energy Transition

Africa Oil Week (AOW) is the premium and most established forum for stimulating deals and transactions in the African upstream. For 29 years, we have united serious decision-makers across the entire oil and gas value chain to facilitate new business and joint-venture opportunities.

Our active community of deal makers include African governments, international and national oil companies, independents, G&G actors, service providers and investors. They all depend on us to provide a collaborative stage to connect, share intelligence on enabling policy for capital and investment, showcase licenses and bid rounds, help move projects forward and inform their long-term business strategy in the African upstream.

Our mission with this year's programme is to advocate for Africa to develop its oil and gas sector with strong and sustainable carbon management strategies, and to facilitate equitable transactions that make positive global impact, and a legacy of socio-economic development across the continent.

Introducing AOW:50 | The Ministerial & VIP Programme INVITATION ONLY

To remain steadfast in our mission, we have committed another 50 years to Africa with the launch of AOW: 50. The initiative brings together African energy leaders around the solutions and deals that will build the African energy sector of tomorrow. It builds on 29 years of supporting the economic advancement of Africa through the development of its natural resources.



There is an urgency to coordinate and unlock synergies amongst all stakeholders especially around natural gas, infrastructure expansion, and access to finance. Organised in partnership with thought leaders, Deloitte, Absa, and Wood Mackenzie, AOW:50 will address such topics as it launches on 9th October 2023.

Monday 9 th October	
11.00	Registration
12.00	Networking Lunch
12.55	Opening Address
13.00	Ministerial Panel Discussions
15.00	Roundtable Discussions
17.00	Close of AOW:50



OPENING RECEPTION [Open to all delegates]

Monday 9th October

16.00

to 19.00 **NOV Welcome Drinks Reception**

[Life Grand Cafe, V&A Waterfront]

DAY 1 | TUESDAY 10TH OCTOBER 2023

[Stage A]

09.00	MC Welcome Ruvheneko Parirenyatwa
09.10	GOVERNMENT WELCOME ADDRESS, SOUTH AFRICA H.E. Gwede Mantashe, Minister of Mineral Resources and Energy, Republic of South Africa
09.30	GOVERNMENT KEYNOTE ADDRESS Speaker TBA
09.45	GOVERNMENT KEYNOTE ADDRESS Hon. Antonio Oburu Ondo, Minister of Mines and Hydrocarbons, Republic of Equatorial Guinea
10.00	INDUSTRY KEYNOTE ADDRESS Speakers: Wallace Pescarini, President Offshore Atlantic Basin, SLB
10.15	FIRESIDE CHAT: Key Industry Trends and Outlook in Finance and Energy Africa's strategies to build a high-energy future are as diverse as the continent but all share one common challenge: access to capital. In today's world, accessing cheap financing requires true ingenuity and competitiveness while balancing local priorities with global scrutiny. In this Q&A, we bring you the perspectives from Africa's most influential thought leaders shaping the future of finance and energy.
	Interviewer: David Parkinson, Vice President MEA Consulting, Wood Mackenzie Speakers: - Phuthuma Nhleko, Chairman, Tullow - Ade Adeola, Managing Director: Energy & Natural Resources, Standard Chartered Bank
10.45	Networking Coffee Break
11.00	INDUSTRY KEYNOTE ADDRESS: Speakers: Adriano Mongini, CEO, Azule Energy





11.15 **PANEL DISCUSSION**

Securing Global Energy Demand with Africa's Resources

According to various industry estimations, oil will peak around 2040 - possibly reaching 114 million barrels per day – but the international community will continue to require hydrocarbons as we transition into year 2050. This being the case, how can African countries adapt to remain competitive and position their upstream markets as the supply base of choice?

- What makes Africa a viable global energy supplier and how can it improve its global strategic positioning by 2050?
- To what extent does the carbon profile of African markets weigh into investment decisions?
- What is the future for frontier oil and gas markets given the global drive to low carbon futures?
- How can non-producing nations attract investment into exploration?
- Thinking beyond upstream how can governments and E&P companies can support the delivery of integrated value chains from oil to refinery/petrochemicals and gas to power/industries?

Moderator: Ross Lubetkin, CEO, Welligence Speakers:

- Rahul Dhir, Chief Executive Officer, Tullow
- Nina Koch, SVP, Equinor
- Luca Vignati. Upstream Director. Eni
- Adequite Falade, MD/CEO, Aradel Holdings Plc

12.00 **GOVERNMENT KEYNOTE ADDRESS**

Hon. Dr. Abdirizak Omar Mohamed, Minister of Petroleum & Mineral Resources, Federal Republic of Somalia

12.15 **COUNTRY SPOTLIGHT: South Africa - Maximising Natural Resources to Support Sustainable Economic Development**

Since 2019, Total Energies' discoveries in the Outeniqua Basin has positioned South Africa as a new exploration frontier and redrew the cards of the country's energy security scenario. Newly found reserves can support decarbonization and industrialization at home, while encouraging additional exploration in frontier basins to the West (Orange Basin) and to the East (South Outeniqua). Meanwhile, onshore exploration and development is picking up: South Africa became an LNG producer in 2022 and is witnessing growing exploration for shallow conventional and coal-bed methane (CBM) gas.

- What are the prospects for additional exploration in South Africa amidst growing ESG opposition and concerns?
- · How can policy address current bottlenecks and help unlock investments and value from the country's oil & gas sector?
- What is the future of gas within South Africa's energy mix (industry, transport, power)?
- What is South Africa's main infrastructure requirements to successfully monetise domestic
- What is the role of South African agencies and national companies in supporting the country's oil & gas ambitions?

Moderator: Speaker, TBA

Speakers





- Tshepo Mokoka, COO, Central Energy Fund (CEF)
- Bongani Sayidini, COO, Petroleum Agency, SA
- Godfrey Moagi, CEO, Strategic Fuel Fund
- Sandisiwe Ncemane, Interim CEO, PetroSA
- Ntokozo Ngcwabe, Deputy Director General, Mining, Minerals and Energy Policy **Development, DMRE**

13.00 **Networking Lunch**

14.00 **COUNTRY SPOTLIGHT:** Angola - Onshore Licence Round + Marginal Fields

In this session, the Angolan Ministry and ANPG will set out objectives for the 2023/4 licence round and how the concessioning of their 10 onshore oil blocks will help the country discover new resources to attract investment and drive innovation.

Government Opening remarks: Ministry of Mineral Resources and Petroleum, Angola

Moderator: Senior representative, Deloitte Speakers:

- Paulino Fernando de Carvalho Jerónimo, CEO, ANPG
- Senior representative, Sonangol

14.45 FIRESIDE CHAT: Building the African E&P Companies of the Future

To be competitive in today's energy world, E&P companies in Africa must embrace new business models and navigate complex regulatory, operational, and technical realities. As Africa's upstream landscape evolves, we bring you two of the continent's most active E&P players and two of sub-Saharan Africa's largest oil producing countries to talk about their approach to developing Africa's natural resources.

Interviewer: Mansur Mohammed, Head of West Africa Upstream Content, Sub-Saharan Africa Oil & Gas, Wood Mackenzie Speaker:

- Dr. Ainojie Alex Irune, Executive Director Oando Plc & COO, Oando Energy Resources
- Adriano Mongini, CEO, Azule Energy

15.15 **COUNTRY SPOTLIGHT: Planning for Success in Namibia**

The recent discovery of hydrocarbon prospects along Namibia's offshore borders has brought exciting investment opportunities, which could lead to considerable oil revenue for this diverse, new energy hub. As E&P companies maintain their pursuit of the deep offshore Orange Basin, we invite stakeholders to share how we learn from the past to ensure that these new discoveries are equitable and provide social economic benefits to the region.

- Deep water exploration challenges and opportunities.
- Cost effective solutions to low carbon emissions.
- Enabling local access and participation to meet supply chain demands.
- The next step for exploration success Walvis Basin.
- Balancing regional and export demands.

Moderator: TBA Speakers:





- Maggy Shino, Commissioner for Energy, Ministry of Mines and Energy, Namibia
- Dennis Zekveld, Country Chairman, Shell Namibia
- Channa Kurukulasuriya, Country Manager for Namibia, Chevron
- Senior representative, Namcor
- Senior representative. PGS

16.00 **KEYNOTE ADDRESS:** How Seplat is Driving Sustainability Through Energy Transition and

Security in Nigeria

Speaker: Roger Brown, CEO, Seplat Energy

16.15 **REGIONAL SPOTLIGHT: MSGBC – Accelerating Growth Through Regional Partnership**

The MSGBC basin, encompassing the waters from Mauritania, Senegal, the Gambia, Guinea-Bissau and Guinea-Conakry, holds sizeable offshore oil and gas reserves. Known to offer a favourable investment climate, this region is positioned to be one of the most exciting areas for oil & gas activity this decade. In 2024, both the \$4.8 billion Grand Tortue Ahmeyim (GTA) LNG project in Mauritania/Senegal and the Sangomar Offshore Oil Project in Senegal will be commissioned, while a wildcat well will be drilled offshore Guinea Bissau. In this session, Ministers and senior government from the MSGBC Basin gather to discuss how these mega projects will deliver sustainable economic transformation for the region.

Moderator: Jason Robinson, Director Business Development Africa, Med and Middle East, **TGS**

Speakers:

- Hon. Aissatou Sophie Gladima Siby, Minister of Petroleum & Energy, Republic of Senegal
- Moustapha Béchir, Director General of Hydrocarbons, Ministry of Petrol, Mines and Energy, Islamic Republic of Mauritania
- Hon. Abdoulie Jobe, Minister of Petroleum and Energy, Republic of The Gambia
- Hon. Dionisio Cabi, Minister of Natural Resources and Energy, Republic of Guinea-Bissau
- Amadou Doumbouya, Director General, Société Nationale des Petroles (SONAP) Republic of Guinea

17.00 **PANEL DISCUSSION**

Driving Social Value for African Economies Through Local Content

Africa's oil and gas can be a conduit for its development, if delivered on an equitable basis through a focus on local content and domestic value creation. Achieving stronger stakeholder collaboration between government and private sector is paramount to ensure oil and gas can deliver a legacy of prosperity and economic benefits to host countries.

- What does an equitable local content policy in oil and gas look like for Africa?
- What can operators do to empower local economies and develop the domestic capacities required to support national development agendas?
- How to ensure local markets, local people and local communities gain long term benefit from oil and gas investment?
- How to empower SMEs and national technology and service providers to access oil and gas projects?
- How can policy support local content to become a positive enabler for local businesses?



Moderator: Speaker TBA

Speakers:

- Kadijah Amoah, CEO, Pecan Energies Ghana Limited
- Rob Sherwin, VP Corporate Relations Europe & Sub-Saharan Africa, Shell
- Toks Azeez, Sales & Commercial Executive; Managing Director East Africa, Baker **Hughes**
- Miguel Baptista, Managing Director Angola, Central and East Africa, SLB

17.45 Close of Day 1

HAPPY HOUR [Open to all delegates]

Tuesday 10th October

17.30

to

Happy Hour

18.30 [Exhibition Hall]

DAY 2 | WEDNESDAY 11TH OCTOBER

GAS FORUM

[Stage A]

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Ruvheneko Parirenyatwa

09.00 **GOVERNMENT WELCOME ADDRESS**

Speaker TBA

GOVERNMENT KEYNOTE ADDRESS 09.15

Speaker TBA

09.30 **COUNTRY SPOTLIGHT: NIGERIA - A Renewed Hope for a High Energy Future**

Africa's biggest oil producer is in the middle of a complete overhaul of its energy sector following the adoption of the Petroleum Industry Act in 2021, the Electricity Act in 2023, and the recent removal of its multi-billion dollars gasoline subsidies. To grow output back to the 2 million barrels per day threshold and boost gas supply, Nigeria must now sanction long-delayed offshore projects while resolving its onshore security crisis.

- How are the Petroleum Industry Act and Electricity Act creating new opportunities for investments across the value-chain?
- Following a few encouraging discoveries by TotalEnergies and Seplat Energy since 2021, how can onshore and offshore exploration be further incentivized?



- What are the commercial aspirations of Nigerian independents and how can they access capital to expand energy and gas infrastructure?
- What decarbonisation and ESG strategies are required to make Nigeria's oil & gas sector more attractive to global capital?

Moderator: Speaker TBA Speaker:

- Rose C. Ndong, Executive Commissioner, Exploration and Acreage Management
- Akinbambo Ibidapo-Obe, GM, Commercial, Oando Energy Resources
- Sops Ideriah, Group Managing Director, SLB West Africa

10.15 FIRESIDE CHAT: Key Industry Trends and Outlook for African Gas

African gas has become a much sought-after commodity given current geopolitical shocks and strong projected demand from global markets over the coming decades. But at the same time, investors must ensure that new gas projects also work for African local economies and valuecreation. This Q&A unpacks the opportunities and challenges of building balanced and value accretive gas markets by giving stage to some of the industry's most influential thought leaders.

Interviewer: Gavin Thompson, Vice chairman and SVP Research, Wood Mackenzie Speakers:

- Hon. Amb Ombeni Sefue, Chairman TPDC
- Opoku-Ahweneeh Danquah, CEO, Ghana National Petroleum Corporation

10.45 **Networking Coffee Break**

11.00 **PANEL DISCUSSION**

Monetising Africa's Gas in the Next 7 – 10 years

As valuable as gas is for Africa, its potential as a transition fuel is yet to be truly actualised. According to the IEA, tapping into Africa's undeveloped gas reserves could add an additional 90 bcm per year by 2030, around two-thirds for domestic needs, and the rest for export. Given that potential, how can African nations build roadmaps for domestic gas monetization whilst balancing export demands?

- Domestic, regional, and international supply which scenario is best for Africa and what is required to build roadmaps for a balanced gas monetisation strategy?
- What are the challenges of developing gas-to-power and what is required to fast track it's potential in the short to medium term?
- How can Africa monetize its gas locally to eradicate energy poverty, industrialise, and advance towards middle income economies?
- Balancing gas monetizing with LNG. What policy is required to make domestic monetization a reality?
- How can Africa fast track investment into domestic and regional gas development to provide energy security across the continent?

Moderator: Charles Nyirahuku, Chief Gas Officer, AFDB **Speakers:**

- Roger Brown, CEO, Seplat Energy
- Unni Fjaer, Vice President and Country Manager for Tanzania, Equinor





- Eberechukwu Oii. CEO. ND-Western
- Dele Kuti, Global Head, Energy and Infrastructure, Standard Group
- Giorgio Vicini, Country Manager Mozambique and Managing Director of Eni Rovuma Basin

11.45 COUNTRY SPOTLIGHT: Côte d' Ivoire - Big Discoveries and Investment Prospects

Côte d'Ivoire's proven reserves have the potential for it to become a major offshore oil producer in West Africa. While the country is a well-established producer, output is set to significantly grow once Eni starts developing its 2.5bn barrels of oil and 3.3 Tcf of gas discovered at Baleine. Beyond Baleine, Côte d'Ivoire has significant exploration potential and several discoveries waiting to be developed. What's next for the country and how is policy helping to build local content while drawing investments into E&P?

- What are the key offshore exploration and production developments shaping Côte d'Ivoire's upstream?
- How can Côte d'Ivoire meet its growing demand for natural gas?
- What is the future of exploration after the discovery of Baleine?
- The prerequisites to implementing a successful national gas strategy.

Government Opening remarks: Ministry of Mines, Petroleum and Energy, Cote d'Ivoire **Moderator:** Speaker TBA

Speakers:

- Senior representative, **Petroci**
- Nicola Mavilla, Managing Director, Eni Côte d'Ivoire Itd

12.30 PANEL DISCUSSION: Striking a balance – ILX and Frontier Exploration in Diverse Markets

This panel aims to discuss the pros and cons of both infrastructure led (ILX) and Frontier Exploration strategies. Participants will discuss the geoscience and investment needs underpinning these two strategies, and the relative challenges in developing value in diverse markets where there are opportunities for both. How do the strategies of IOCs and NOCs compare, and how can data support effective decision making to reduce the risk of stranded assets and improve reserve positions in each context?

Moderator: Ross Compton, EAME Consultant, EnerGeo Alliance **Speakers**

- William Ashby, Executive Vice President, Eastern Hemisphere, TGS
- Nathan Oliver, Executive Vice President, Sales and Services, PGS
- Tom Hay, Vice President of Marketing, Shearwater

13.00 **Networking Lunch**

14.00 **COUNTRY SPOTLIGHT: Ghana – Heading Towards the Next Growth Cycle**

Following its initial growth cycle that started with the commissioning of the Jubilee, TEN and SGN fields by Tullow Oil and Eni last decade, Ghana is determined to take its industry to the next level. Existing operators are currently involved in significant brownfield expansions to mitigate production decline and monetise gas, thereby enhancing the sustainability of their assets while making more energy available for Ghana's industries and households. But more is on the table as new offshore hubs progress towards FID and delayed exploration programmes are put back on the table.





In this session, we invite the government of Ghana and its operators to discuss future drilling campaigns, plans to unlock Ghana's local and regional gas potential, and the outlook for the country's upstream sector.

- How is Ghana preparing to position itself as a key supplier of gas to regional and export markets?
- What are the financial requirements for future exploration and development drilling campaigns?
- What has been the success of Ghana's local content policies thus far? What are the next steps to build capacity?
- What projects is Ghana advancing to further expand its value-chain from upstream to downstream and make a better use of its natural resources?

Government Opening remarks: Hon. Andrew Egyapa Mercer, Deputy Minister, Ministry of **Energy, Republic of Ghana**

Moderator: Speaker TBA **Speakers:**

- Opoku-Ahweneeh Danquah, CEO, Ghana National Petroleum Corporation
- Egbert Faibille Jnr, Managing Director, Ghana Petroleum Commission
- Wissam Al-Monthiry, Managing Director: Ghana, Tullow

14.45 **PANEL DISCUSSION**

Export vs. Domestic: How Can Africa Bridge the Global Supply Gap While Developing its **Domestic Gas Markets?**

African gas reserves are becoming increasingly attractive in the wake of global geopolitical shocks, strong demand prospects, and the need to secure global supply. However, new investments and projects coming up in Africa must also consider local needs and realities and create additional value for local economies. How can Africa balance lucrative export revenues with the development of its own domestic gas markets?

- Role of local, regional, and global off-takers
- Opportunities and challenges of decarbonizing African gas assets
- The role of regionalization and trade in unlocking Africa's gas value-chain potential
- Financing requirements for LNG and gas infrastructure and available sources of funding

Moderator: Martin Kavanagh, Partner and Co-Head of Africa Practice Group, Herbert Smith Freehills LLP

Speakers:

- Charles Jimmy Sangweni, Director General of Petroleum Upstream Regulatory **Authority (PURA)**
- Duncan Wallace, Technical Director, Chariot
- Obo Idornigie, VP SSA Research, Welligence
- Mfano Nkutha, COO, Strategic Fuel Fund (SFF)

15.30 **PANEL DISCUSSION:**

Sustainable Cross Border Value Creation

Cross border gas transmission pipelines provide a vital service in linking sources of supply and consumers both within Africa and from Africa to Europe. These pipelines provide opportunities for producers, increase security of supply for consumers, and offer investment opportunities for







an investors seeking a particular asset class. In this session, we consider the experience of stakeholders in existing cross border gas pipelines, ROMPCO (Mozambigue - South Africa) and GME (Morocco-Spain) and explore the potential for new international pipelines.

Moderator: Steve Husbands, Head of Commercials - Energy Advisory, SLR Consulting **Speakers:**

- Mlandzeni Boyce, CEO, ROMPCO
- Mohamed Zine, Mohammed Zeine, Director of Promotion and Hydrocarbon Asset Management, ONHYM
- Paul Eardley-Taylor, Oil & Gas Coverage, Southern Africa, Standard Bank
- Neville Ephraim, GM, iGAS Operations

16.15 **Networking Coffee**

16.30 **PANEL DISCUSSION**

The Energy Industry Value Proposition - Amplification of the 'S' in ESG'

Oil and gas companies are growing more concerned about diversity and inclusion and are refining business models to focus on value-driven initiatives as data indicates a fast declining, ageing workforce, widening skills gap and imbalances in gender parity. This panel will explore how companies are prioritising and aligning budgets to meet human capital requirements.

- How can effective collaboration remove gender imbalances?
- How are companies bridging the skills gap required to support the outlook for oil and gas?
- Addressing board-level gender gaps.
- How will recruitment evolve to maintain a skilled, gender balanced and inclusive pipeline of talent?

Moderator: Iman Hill, CEO, IOGP **Speakers:**

- lan Ayling, Chief Sales Officer, NOV
- Chioma Afe, Director External Affairs & Sustainability, Seplat Energy
- Ayotola Jagun, Chief Compliance Officer and Company Secretary, Oando PLC
- Kike Fajemirokun, GM Human Resources & Admin, LEKOIL
- Senior Representative, Shearwater

DAY 2 | WEDNESDAY 11TH OCTOBER **PROSPECT FORUM**

[Stage B]

The Prospect Forum is a unique platform for Independent Oil Companies, Geoservice Companies and National Oil Companies to promote prospects and data to commercial leaders from the oil and gas sector. In a series of 15-minute presentation + Q&A. This deal making platform is an opportunity to present farm out opportunities to decision makers, such as VPs & SVPs of Business Development, Commercial and New Ventures, who are looking to source investments and licenses in African E&P.



14.00	WELCOME ADDRESS Speaker: Senior representative, NVentures
14.05	Securing Industry Partners Ahead of Exploration Drilling and Monetisation Options in the Case of Drilling Success Speaker: Mark Llamas, Managing Director, LAB Energy Advisors
14.20	Speaker: Senior representative, PGS
14.35	A unique Farm-in Opportunity in one of the Last Remaining Unexplored Basins with a Multi- billion-barrel Potential Discovery Offshore Somalia Speaker: Katya Casey, VP of Exploration, Coastline Exploration LTD
14.50	Unlocking the Potential of PEL 96, Offshore Walvis Basin, Namibia Speaker: Duncan Rushworth, Vice President, Commercial and Subsurface, Tower Resources
15.05	Extending Sangomar Success -Low Risk and High Reward Exploration Opportunities in Gambia Speaker: Michael Barrett, Exploration Director, Petronor E&P AS
15.20	Deepwater Zambezi Delta – Exploring a Frontier Basin Using High-end Imaging Speaker: Madhu Bhattacharya, Geoscience Advisor, Sub-Saharan Africa – EDA, CGG
15.35	Speaker: Karyna Rodriguez, VP Global New Ventures, Searcher
15.50	Speaker: Sam Olotu, Chief Technical Officer, LEKOIL
16.05	Speaker: Senior representative, Shearwater
16.20	The New Nigerian E&P Firm Developing a Major Portfolio of Marginal Fields Speaker: Ian Bulley, Senior Advisor, Multiplan
16.35	Farm in Opportunities in the Kavango Basin Speaker: Brian Reinsborough, President & Chief Executive Officer, ReconAfrica
17.30	End of Prospects Forum & Close of Day 2

ΗΔΡΡΥ Ι	HOUR I	Open to all	delegates]
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Wednesday 11th October

17.30	
to	Lean In Equity & Sustainability Happy Hour
18.30	Exhibition Hall





PLENARY PROGRAMME 2023

Maximising Africa's Natural Resources in the Global Energy Transition

NETWORKING RECEPTION [Open to all delegates]

Wednesday 11th October

19.00

to 22.00 **Azule Energy Drinks Reception**

Venue Tbc

DAY 3 | THURSDAY 12TH OCTOBER 2023 **FINANCE and M&A FOURM**

[Stage B]

Upstream investment is returning to the continent, with several greenfield final investment decisions expected. For buyers wanting to invest in Africa, access to capital (both debt and equity) is proving more challenging whilst several oil majors and national oil companies look to run divestment programmes.

ESG is bringing in new requirements for lenders and operators to look to innovative financing models to get projects online. The Finance and M&A forum, sponsored by Herbert Smith Freehills, invites banks, traders, advisors, and operators to knowledge share on debt and equity financing in oil and gas in the transition, with practical examples from successful partners and those operating in challenging jurisdictions.

09.00

OPENING WELCOME ADDRESS:

Speaker: Thomas Bethel, Partner, Herbert Smith Freehills LLP

09.15

Financing for African Upstream Deal Flow

For buyers wanting to invest in Africa, access to capital (both debt and equity) is proving more challenging whilst several oil majors and national oil companies look to run disposal processes. As traditional commercial bank financiers continue to make global announcements about reducing their exposure to oil & gas globally, and given that most (if not all) acquisitions of big packages of African upstream assets will require debt across the line, is it available and where is it going to come from?

- What are the key challenges to financing African E&P projects?
- What do financial institutions require to continue lending?
- How can African companies better originate projects?
- Will it continue to get harder to finance these deals?

Moderator: Joe Levin, Partner, Watson Farley & Williams LLP **Speakers:**

- Taiwo Okwor, Vice President, Africa Finance Corporation
- Michael Fidler, CFO, Azule Energy
- Danai Koutra, Director Head of Natural Resource Finance Team, Deutsche Bank
- Adeola Ogunsemi, Group Chief Financial Officer, Oando Plc
- Tshepo Mokoka, Interim CEO, PASA



10.00 Raising Debt in Challenging Jurisdictions/Alternatives to Commercial Bank Debt

In this session we invite CFOs and lenders to share their thoughts on raising debt in challenging jurisdictions - successes and lessons learnt.

- Navigating local law and legislation.
- What's the general lender appetite in certain jurisdictions?
- What role does government play in attracting investment in oil & gas?
- The role of regional financial institutions in funding E&P transactions as traditional lenders dial back.
- How to navigate political risk and concerns and what are the potential mitigants?
- Who will fund these transactions?

Moderator: Dr. Tominiyi Owolabi, Managing Partner, Olaniwun Ajayi Speakers:

- Matthieu Milandri, Head of Upstream Finance, Trafigura
- Tamoor Ali, bp Finance, Crude Oil Originator, bp
- Anastasia Deulina, CFO, Afentra
- Pascal Nicodeme, CFO, Africa Oil Corp.

10.45 **Networking Coffee Break**

11.00 PRESENTATION: Successful Funding of E&P Midstream Infrastructure Deal in the African

Energy Transition: Lessons from a Nigerian Indigenous Operator

Speaker: Emmanuel Makanjuola, Vice President Corporate Finance, Green Energy International Ltd

11.15 **Structuring the Deals of the Future**

As African operators and asset owners seek to raise billions to grow oil & gas production and expand energy infrastructure, global competition to access capital is intensifying. For most investors and financiers, projects must demonstrate their compliance with global ESG standards and alignment with a lower carbon future to be attractive. What does that mean for African oil & gas projects?

- What are the key requirements any African project must consider to be bankable and attractive in the current market environment?
- How can lenders to African deals support and ensure their borrowers look to reduce carbon emissions and play their part in the energy transition?
- What alternative funding models can be considered to attract investment?
- The requirement for a "lenders' environmental adviser": how important is this for lenders?
- When will an Environmental and Social Action Plan be required and how important is that document to a successful financing?

Moderator: William Breeze, Partner, Herbert Smith Freehills LLP **Speakers:**

- Mohammed Abdul-Razaq, Senior Vice President Financial Advisory, Africa Finance Corporation
- Heine Melkevik, Senior Advisor, ICA Finance
- Jon Clark, Partner | EMEIA Energy and Resources, Ernst & Young LLP
- Brian Marcus, GM, Commercial & Corporate Finance at Seplat Energy Plc

12.00 **Opportunities and Challenges in African M&A**

African M&A has continued to be active and has drawn in new market entrants. However, there have also been challenges with deals taking greatly extended periods to close.

- Opportunities What's driving the new entrants into the market (both pull factors attracting investment and push factors from other mature regions)?
- Challenges What are the challenges facing deals and why are they taking so long to close? How can this process best be managed?
- Funding With turbulent stock markets and transition pressure on investment in the hydrocarbon sector, how are deals being funded?

Moderator: Paul Morton, Partner, Herbert Smith Freehills **Speakers**

- Tom Freije, Director EMEA, Evercore
- Stuart Cooper, Director of Strategy, Commercial and Business Development, Tullow
- Camillo Atampugre, Director Resources & Energy, Absa
- Xavier Venereau, Head of Producers & Finance, bp
- Adegbola Adesina, CFO, Aradel Holdings Plc

13.00 **Networking Lunch & End of Finance & M&A Forum**

DAY 3 | THURSDAY 12TH OCTOBER **AFRICA INDEPENDENTS FORUM** [Stage A]

The Africa Independents Forum provides a select number of independent, indigenous, and local African companies with assets across the continent to showcase exploration and development and gain enhanced exposure to the wider oil and gas industry, key financial markets, and investors. Attend this forum to gain exclusive information on upstream activities, secure new partners and hear from front runners Independents who are setting the pace for African Oil and Gas.

09.00	WELCOME ADDRESS Peter Elliot, PVE Consulting & Speaker
09.10	Speaker: Olarewaju Daramola, GM Commercial, Aradel Holdings Plc
09.30	Speaker: Nathan Piper, Commercial Director, Capricorn Energy Ltd
09.50	Speaker: Scott Macmillan, Managing Director, Invictus Energy Ltd
10.10	NDW: SITP; Empowering Africa's Future Leaders



	Speaker: Omo Omorodion, General Counsel, ND Western
10.30	Speaker: Brian Reinsborough, President & Chief Executive Officer, ReconAfrica
10.50	OPL 325: A Promising Deepwater Opportunity in an Emerging Hydrocarbon Province Offshore Dahomey Basin, West Africa Speaker: Samuel Olotu, Chief Technical Officer, LEKOIL
11.10	Becoming a Trusted Partner of IOCs and Host Governments to Realise the Full Potential of Divested "Legacy" Assets Speaker: Paul McDade, CFO, Afentra
11.30	Speaker: Sharif Abousaada, Group General Counsel, Maurel & Prom
12.00	Networking Lunch (End of Africa Independents Forum)

DAY 3 | THURSDAY 12TH OCTOBER **TECHNOLOGY FORUM**

[Stage A]

16.00 **Leading the Charge Towards a Lower Carbon Future**

How can technology drive down cost, increase efficiency and ensure that Africa's oil and gas sector develops strong carbon management strategies that attracts international capital? This panel brings together, oilfield services companies and EPCs to outline how innovation and technology can improve margins and decarbonize exploration and production.

- How can Africa maximise its resources in a carbon friendly way The African Narrative
- How can African E&P progress leave an environmentally friendly footprint that contributes to the transition and allows for more funding to flow?
- How can Africa create carbon management policies that incentivizes the growth of carbon capture, use and storage (CCUS)?
- What solutions should Africa explore to reduce the carbon intensity of oil and gas products?

Moderator: Senior representative, World Bank (GGFR) **Speakers:**

- Zaher Ibrahim, Vice President EMEA, Baker Hughes
- lan Ayling, Chief Sales Officer, NOV
- Senior representative, Equinor
- Senior representative, Halliburton
- Simon Edmundson, Global Low-Carbon Technology Marketing Manager, SLB

PRESENTATION 16.45

FPSO Agogo - Leading the Way Towards Lower Emissions

PLENARY PROGRAMME 2023

Maximising Africa's Natural Resources in the Global Energy Transition

	Speaker: Paal Gunnar Heistad, Senior Vice President Business Development, Yinson
17.00	PRESENTATION Unearth Africa's Subsurface with CGG's Cutting-edge Seismic Imaging Technologies to Optimise Data Value Extraction and Mitigate Exploration Risk Speaker: Zuo Xu, Business Development Manager, Sub-Saharan Africa – EDA, CGG
17.15	PRESENTATION A presentation showcasing how innovation and technology are improving margins and reducing carbon emissions in African E&P. Speaker: Senior representative, McDermott
17.30	End of Conference

HAPPY HOUR [Open to all delegates]

Thursday 12th October

17.30

Happy Hour to 18.30 [Exhibition Hall]

DAY 3 | TUES 10TH OCTOBER - THUR 12TH OCTOBER **NATIONAL & REGIONAL SHOWCASES**

[Government Stage]

Promoting the hydrocarbons prospects and the interests of African Government is what AOW is all about. This year's national and regional government showcases will take place throughout the course of the week, giving governments the opportunity to present licensing rounds and their country's upstream investment opportunities.

Tuesday 10th October

14.00	Somalia: Country Showcase
	Led by: Ministry of Petroleum & Mineral Resources of the Federal Republic of Somalia

16.00 **South Africa: Country Showcase**

Ms. Ayanda Noah, Group Chairperson, CEFF Sipho Mkhize, Board Chairperson, Strategic Fuel Fund (SFF) Senior representative, **DMRE**

Wednesday 11th October



PLENARY PROGRAMME 2023

Maximising Africa's Natural Resources in the Global Energy Transition

AGW	7
AFRICA OIL WEEK	~e>

10.00	MSGBC: Regional Showcase Led by: Petrosen, SONAP, AGC, Petroguin
12.00	Angola: Country Showcase Led by: ANPG
14.00	Namibia: Country Showcase Led by: Namcor
16.00	Ghana: Country Showcase Led by: GNPC
Thursda	ay 12 th October
10.00	Nigeria: Country Showcase Led by: NUPRC
11.00	Morrocco: Country Showcase Morocco's Oil and Gas Exploration Potential and Opportunities Presentation by: Mohammed Zine, Director of Promotion and Hydrocarbon Asset Management, ONHYM
12.00	Congo: Country Showcase Led by: SNPC Congo
14.00	Tanzania: Country Showcase Led by: TPDC
15.00	Uganda: Country Showcase Led by: UNOC
16.00	Cote d'Ivoire: Country Showcase Led by: Petroci

CLOSING RECEPTION
Thursday 12 th October

19.00	

Late Night Networking Reception [Open to all delegates] to

23.00 Venue Tbc



2023 **ADVISORY COMMITTEE**



ADVISORY COMMITTEE CHAIR

Emmanuel Ibe Kachikwu

former Chairman of The Board, NNPC and former Minister of State for Petroleum Resources, Nigeria



Abimbola Ayinde



Ian Ayling



Alero Balogun GM, Business Support Group
Oando Energy Resources



Kaashifah Beukes



Arnaud Bourdages Vice-President – Sales & Marketing – MEA & Asia Pacific



Ross Compton EAME Consultant
EnerGeo



Chris Coombs Head Oil & Gas Nedbank



Chris Drage Senior VP Sales
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Mmabatho Matiwane



Mansur Mohammed Head of West Africa Upstream Content, Sub-Saharan Africa Oil & Gas Wood Mackenzie



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